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## Business News - Beaches

Excellent! 
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Posted: 2014 Sep 05 - 06:23

The Mayor's Ball

The 10th Annual Mayor's Ball will be from 7-11 p.m. Saturday, Sept. 20 at the Hilton Rialto.

The tradition of the Palm Bay's Mayor's Ball is to bring the community together to support a local need or program. This year, the event benefits the Central Florida Council of the Boy Scouts of America.

Tickets are \$100 per person, or \$180 per couple. Sponsorships are available.

Register o line at [www.palmbaymayorsball.org](http://www.palmbaymayorsball.org) or call (321) 726-2700.

CareerSource Regions partner for innaugural tri-regional business summit

The collective resources of CareerSource Central Florida, CareerSource Brevard and CareerSource Flagler Volusia are coming together to host the inaugural Tri-Regional Business Summit on Wednesday, Sept. 24 from 8 a.m. to 12:30 p.m. at Port Canaveral and will feature John Walsh, CEO of Port Canaveral, to discuss what the port expansion means for the Central Florida region.

This event will also mark the official release of the highly anticipated results and analysis of the multi-regional Talent Skills Gap Survey - a Florida High Tech Corridor Council-sponsored survey that was recently completed by area businesses with information about local workforce issues and employee training. This key data will serve as a crucial tool in guiding region-wide efforts to tailor training and programs to meet the changing needs of businesses and the job seekers they are struggling to find.

Designed with the CEO and Business Executive in mind, this one-of-a-kind, half-day summit will bring together experts and experience to educate, enlighten and engage our business community.

Whether you need to ensure the protection of your clients' personal information from cyber-attacks or are looking for ways to better market your company, this business summit will give you the tools you need to do it better.

Register now, as seats will fill up quickly. Registration is \$50 and can be done online at [www.eventbrite.com/e/tri-regional-business-summit-tickets-7770412513](http://www.eventbrite.com/e/tri-regional-business-summit-tickets-7770412513).

FirstWave Financial welcomes another highly skilled professional

Troy Lerche has joined FirstWave Financial of Satellite Beach as a trader/analyst.

In his new role, MR. Lerche will execute trades and update client financial plans, as part of the wealth management firm's WealthCare Solution™ process.


He comes to FirstWave Financial with recent experience as the investment supervisor for the Orange County Comptroller's office. Prior to that, he worked for ICC Capital Management as the equity trader.


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His responsibilities included analyzing monthly performance data, reviewing daily cash positions and building financial models.

The graduate of the University of Central Florida has a Bachelor of Science in Business Administration degree.

For more information about FirstWave Financial, call (321) 773-7773 or visit the company website at [www.FirstWaveFinancial.com](http://www.FirstWaveFinancial.com).

Brevard Achievement Center goes to Washington, D.C.

The Brevard Achievement Center's president and CEO, Amar Patel, along with Patrick Air Force Base commissary associate, Joel T. and his mother, Jean, traveled to Washington, D.C. recently to take part in a grassroots advocacy campaign.

The BAC team met with key members of Congress to advocate for people with disabilities, in terms of employment opportunities and fair wages.

FirstWave Financial team member accredited as wealth management advisor

Robert DeVries, a WealthCoach™ with FirstWave Financial in Satellite Beach, has earned the professional designation of Accredited Wealth Management Advisor™ or AWMA.

Individuals, who hold the AWMA designation, have completed a course of study, encompassing wealth strategies, estate planning techniques, tax reduction alternatives and asset protection vehicles.

Additionally, individuals must pass an end-of-course examination that tests his or her ability to synthesize complex concepts and apply theoretical concepts to real-life situations.

For more information about FirstWave Financial, call (321) 773-7773 or visit the company website at [www.FirstWaveFinancial.com](http://www.FirstWaveFinancial.com)

'Super Lawyer' named

Edward J. Kinberg of Kinberg & Associates, LLC, in Melbourne, has been named to th3 2014 Florida Super Lawyers list published by Super Lawyers magazine.

Only 5 percent of Florida attorneys are inducted into the Super Lawyers category, which represents professionals in more than 70 areas of practice.

Mr. Kinberg practices in the areas of government contracts, commercial law and litigation, and construction law and litigation.

Prior to opening his practice in 1996, Mr. Kinberg served in the U.S. Army Judge Advocate General Corp. His assignments included the Office of the Chief Trial Attorney for the Army, in which he represented the Army in complex disputes and bid protests. He also served as the Deputy Chief of Contract Law and Procurement Fraud Coordinator for the U.S. Army Europe and as a senior attorney with the U.S. Army Aviation and Troop Command.

For questions, contact Doris Keck, Kinberg & Associates, LLC, at [dkeck@kblegal.com](mailto:dkeck@kblegal.com) or call (321) 259-1910.

Floyd White joins Dale Sorensen Real Estate Brevard

Floyd White has joined the Dale Sorensen Real Estate team of real estate professionals.

Mr. White has been a licensed real estate broker for more than 35 years and has worked in commercial sales, property management, leasing and residential sales.

DSRE has four offices in Indian River and Brevard counties, a sales team of more than 100-plus agents and recently posted more than \$221 million in sales year-to-date. It posted 1,600 transactions, with more than \$458 million in sales in 2013.

Mr. White can be contacted at Dale Sorensen Real Estate of Brevard, 436 Fifth Ave., Indialantic, by email at [fwhite@sorensenrealestate.com](mailto:fwhite@sorensenrealestate.com) or by phone at (321) 723-9990.



[Order Photos](#)

Visit Dale Sorensen Real Estate on the web at [www.SorensenRealEstate.com](http://www.SorensenRealEstate.com) or at any of these locations: North A1A Office, 5065 North A1A; Commercial Group, 5065 North A1A; Cardinal Drive Office, 3206 Cardinal Drive; Ocean Park Office, 1020 Easter Lily Lane; Downtown Office, 1961 14th Avenue; or by telephone: (772) 231-4712.

In Brevard County, the office is located at 436 Fifth Ave., Indialantic. The phone number is (321) 723-9990.

Dale Sorensen Real Estate Brevard names marketing director

Dale Sorensen Real Estate Brevard has named local real estate marketing specialist Laura Clark as the company's director of marketing for Brevard County.

Ms. Clark will assist with the firm's marketing operations, including social media, websites, SEO and graphic design.

DSRE has four offices in Indian River and Brevard counties, a sales team of more than 100-plus agents and recently posted more than \$221 million in sales year-to-date. It posted 1,600 transactions with more than \$458 million in sales in 2013.

Ms. Clark can be contacted at Dale Sorensen Real Estate of Brevard, 436 Fifth Ave., Indialantic, by email at [lclark@sorensenrealestate.com](mailto:lclark@sorensenrealestate.com) or by phone at (321) 723-9990.

Visit Dale Sorensen Real Estate at [www.SorensenRealEstate.com](http://www.SorensenRealEstate.com).

State-of-the-art creative marketing program

Joy Communications, a leader in unified communications, has announced that it has launched an educational marketing program for its customers in order to create constant connection and keep customers up to date with the latest technology.

While the overwhelming majority of today's businesses seem to avoid directly interacting with customers at all costs, Joy Communications has taken the complete opposite approach.

The goal of the program is to create the most proactive, productive, ongoing dialogue with customers ever.

This key differentiator in this program is that its goal is to foster two-way conversation, centered on a customer's need.

This approach to educational, content-based marketing is revolutionary because it reverts back to common sense.

Businesspeople want to have relationships with experts who can explain complex concepts simply, who are consistent in their communication and who want to actually speak to one another directly.

Joy Communications is a leading telecom services provider throughout South Florida with a large installed base of private, nonprofit and governmental customers.

For more information about Joy Communications, call (800) 432-3638 or visit [www.joycomm.com](http://www.joycomm.com) or call (772) 283-2000.

New vice president of outpatient and wellness services

Health First welcomes Aaron Robinson as its new vice president of outpatient and wellness services.

Mr. Robinson will oversee the many specialized services of Health First's Outpatient & Wellness Division, including Health First Diagnostic Services, Health First Durable Medical Equipment, Health First Home Care and Hospice of Health First. Mr. Robinson will also be responsible for Health First Medical Rehabilitation, Health First Private Duty, Health First Pro-Health & Fitness Centers, Health First Sleep Center, Health First Wound Management & Hyperbarics Center, Health First Pain Management and the Health First Family Pharmacy.

Mr. Robinson has 17 years of experience in healthcare and began his career as a physical therapist. Most recently, he served as vice president of hospital operations of a 410-bed acute care facility. He had oversight of all

operations, including strategy and development of the oncology service line and physician practices.

Mr. Robinson received an MBA from Lindenwood University and a Bachelor's of Health Science, Physical Therapy from the University of Missouri. He has also received CQI Plus - Project Team Leader Training.

Visit [www.myHEALTHFIRST.org](http://www.myHEALTHFIRST.org) for more information.

'On the Level' with R.C. Stevens Construction Company

It was not too long ago that runners were used to locate a superintendent at the work site, and filing paperwork was part of office life. Today, we may have some paperwork in the office to file, but technology has streamlined the way a general contractor office handles that paperwork.

IT integration has given us digital document management to stay organized and maintain high productivity.

The company's success in achieving organized productivity is because we use the project management software consistently. The entire team at R.C. Stevens Construction Company is behind using Sage 300 Construction and Real Estate, Sage Act, and the newest addition, hh2. Having the team buy in to the company's IT integration plan has led to higher productivity company wide.

Regardless of the future of the construction industry, IT integration will be a big player in company productivity.

Keeping up with technology does not mean using the latest, but embracing what is relevant and implementing successfully.

The team will always be the heart of R.C. Stevens Construction Company, and giving them the tools to achieve efficiency will support success for all.

For more information, call (407) 299-3800, email [info@rcstevens.com](mailto:info@rcstevens.com), visit [LinkedInw.rcstevens.com](http://LinkedInw.rcstevens.com) and like them on Facebook.

Sasha Byers and Casey Gilbert join Britton Group

The Britton Group is happy to welcome Casey Gilbert and Sasha Byers to our offices at 476 Highway A1A, Suite 3B, in Satellite Beach.

Casey Gilbert has a long history with real estate. She is the third generation in her family's property management business, Gilbert Apartments, in Laconia, New Hampshire. Frequent visitors to Melbourne Beach, the Gilbert family acquired and renovated the Sea View Motel in Melbourne Beach, where it quickly became the No. 1 rated area hotel on Trip Advisor under Casey's management. Ms. Gilbert has a Master's Degree in Public Policy and Management from Carnegie Mellon University and a Bachelor's (Degree) in Community Development and Applied Economics from the University of Vermont. She has lived in Australia and loves to travel, cook, play golf and tennis and spend time with loved ones. Ms. Gilbert is very active in the Space Coast community. She is the Executive Director of Melbourne Main Street, a member of the Melbourne Regional Chamber and a Board member for her church.

Sasha Byers has always been passionate about helping people. Whether as a Brevard County Realtor with a successful record, a former county public school educator, or community volunteer, Sasha is always evolving and challenging herself. She is currently completing her MBA through the University of Florida and is using her education to expand her professional skill set to better serve her customers' investment needs. She is enthusiastic about providing experiences for each customer that exceed expectation and seeing her customers through each transaction's close and beyond. Sasha is a supporter of Brevard Rescue Mission, public education and community outreach through her church. She has been married for 25 years, has two daughters and enjoys living an active and healthy lifestyle in our beach community.

For more information, call (321) 622-4814, Ext. 201, for visit [www.BrittonGroup.us](http://www.BrittonGroup.us).

Laura Chiesman elected president of Brevard ABWA

Laura Chiesman, Certified Financial Planner at FirstWave Financial in Satellite Beach, has been elected to another term as president of the American Business Women's Association, Oceanside Charter Chapter.

Previously, Ms. Chiesman served as president, vice-president and secretary for the organization and was honored as Oceanside's Top Ten Business Woman Candidate.

The graduate of the University of Central Florida holds a bachelor's degree in Finance and earned her certification in financial planning from UCF's CFP Professional Education certificate program. She is also a member of the Financial Planning Association.

As president of the ABWA Oceanside Chapter, Ms. Chiesman will lead the organization of professional women, presiding over monthly membership meetings, as well as board meetings.

The Chapter's membership has increased 100 percent in the last 18 months, and the group has been recognized nationally for "Best Practices in Group Management" based on ABWA criteria, putting them in the top 15 percent of all leagues.

For information about the ABWA Oceanside Chapter, visit its website at [www.abwaoceanside.com](http://www.abwaoceanside.com).

The ABWA chapter meets the fourth Tuesday of every month to network and provide professional growth opportunities for its members.

FirstWave Financial is an independent, fee-based wealth management company, located at 1300 Highway A1A in Satellite Beach.

Holmes Regional Medical Center top performer in Brevard

Health First Holmes Regional Medical Center has once again been ranked as one of the best hospitals in Florida by "U.S. News & World Report."

Of the 11 hospitals in the Brevard County region, Health First's Holmes Regional Medical Center was recognized as the county's only top performer. "U.S. News & World Report's" Best Hospitals Rankings, now in its 25th year, recognize hospitals that excel in treating patients. There are more than 250 hospitals in Florida and only 34 made the list.

U.S. News publishes Best Hospitals to help guide patients who need a high level of care, because they face particularly difficult surgery, a challenging condition or added risk because of other health problems or age. Objective measures such as patient survival and safety data, the adequacy of nurse staffing levels and other data largely determined the rankings in most specialties.

Health First Holmes Regional Medical Center was also designated high-performing in orthopedics. "U.S. News" evaluates hospitals in 16 adult specialties and recognizes high-performing hospitals that provide care at nearly the level of their nationally ranked peers.

Visit [www.myhealthfirst.org](http://www.myhealthfirst.org) for more information.

Canaveral National Seashore creates \$68 million in economic benefit

A new National Park Service report shows that more than 1.1 million visitors to Canaveral National Seashore in 2013 spent \$68 million in communities near the park. That spending supported 906 jobs in the local area.

The peer-reviewed visitor spending analysis was conducted by U.S. Geological Survey economists for the National Park Service.

The report shows \$14.6 billion of direct spending by 273.6 million park visitors in communities within 60 miles of a national park. This spending supported more than 237,000 jobs nationally, with more than 197,000 jobs found in these gateway communities, and had a cumulative benefit to the U.S. economy of \$26.5 billion.

To download the report, visit <http://www.nature.nps.gov/socialscience/economics.cfm>.

The report includes information for visitor spending at individual parks and by state.

To learn more about national parks in Florida and how the National Park Service works with Florida communities to help preserve local history, conserve the environment and provide outdoor recreation, visit [www.nps.gov/florida](http://www.nps.gov/florida).

Settlement reached against deceptive military consumer lender

Florida Attorney General Pam Bondi's Office, the federal Consumer Financial Protection Bureau and 12 other states obtained \$92 million in debt relief from Colfax Capital Corporation and Culver Capital, LLC, also collectively known as Rome Finance, for deceiving about 17,000 service members and other consumers in a predatory lending scheme.

Rome Finance, which is based in California and Georgia, allegedly financed consumers' debts for items such as computers, gaming systems and other goods and services from retailers online or at mall kiosks near military bases.

Payments were deducted from the service members' paychecks and were secured with access to bank accounts.

Rome Finance allegedly used deceptive lending schemes by promising no money down and instant financing on these products and services, without disclosing the amounts the consumers would pay for financing.

More than 800 Florida service members were affected in this scheme and will receive more than \$4 million in outstanding debt relief.

The settlement liquidates Rome Finance and its successor corporations, provides \$92 million in debt relief to United States service members worldwide, marks all outstanding debt paid with consumer finance reporting agencies and permanently bans the company from doing business in the field of consumer lending.

Additionally, all service members will keep all merchandise purchased, and the debts associated will be erased and judgments will be vacated upon request.

Consumers, who suspect scams or other fraudulent activity, can file a complaint by calling (866) 9-NO-SCAM or by visiting [www.myfloridalegal.com](http://www.myfloridalegal.com).

New Metlife team established to serve Brevard County

Financial Services Representatives and Investment Advisor Representatives, Nicki A. Biamonte and Thomas C. Wilson have recently teamed together to better enable individuals and families to achieve financial security in the Brevard County area.

With more than 32 years of combined experience in the financial services industry, the representatives will offer a holistic approach and are committed to helping clients reach their financial goals through informed decision-making.

MetLife of North Central Florida offers a broad array of financial products and services, including life, disability income, long-term care insurance, annuities and investment products.

For more information, contact Nicki Biamonte at (321) 610-9906, [nbiamonte@metlife.com](mailto:nbiamonte@metlife.com) or online at [www.nickibiamonte.com](http://www.nickibiamonte.com).

Tom Wilson can be reached at (321) 610-9915 or via email at [twilson3@metlife.com](mailto:twilson3@metlife.com).

The team's office is located at 150 Interlachen Road in Melbourne.

Melbourne Regional Chamber awards CIA Developers

The Melbourne Regional Chamber and its Better Business Council recognized CIA Developers as the July recipient of its Better Business of the Month Award.

The firm was awarded this recognition at the Chamber's monthly Business Breakfast event, held at the Hilton Melbourne Rialto Place.

The award, sponsored monthly by Chamber Trustee Member Courtyard by Marriott/Residence Inn Melbourne, was presented to CIA Developers, director of leasing, Aaron Anderson.

The Chamber's Better Business Council serves its members and the buying public by offering a trusted referral source for a broad range of business types.

For more information, visit [www.melbourneregionalchamber.com](http://www.melbourneregionalchamber.com).

TeleTech is expanding - adding nearly 300 new jobs

TeleTech Holdings, Inc., a leading global provider of analytics-driven, technology-enabled customer experience solutions, has announced that the company is expanding its Customer Experience Center in Melbourne and actively hiring for nearly 300 new positions in sales, customer experience, human resources and operations.

The Melbourne site serves two TeleTech clients, both of which are among the nation's largest healthcare providers.

For licensed sales positions, TeleTech is offering a Healthcare Insurance Career Development Program to help prospective employees obtain a health care insurance sales license. TeleTech is also committed to internal leadership development programs to help promote employee growth and development.

To learn more about positions with TeleTech, visit [www.telettechjobs.com](http://www.telettechjobs.com).

New name/new location/same friendly staff

A long-standing area fitness club has changed its location and name.

Fitness Club Merritt Island, LLC, (formerly Island Fitness) has relocated from the Appliance Direct Plaza to a 9,000-plus-square-foot facility, located at 260 E. Merritt Island Causeway, Merritt Island, (next to the Econolodge).

Over the years, the building has been a variety of restaurants and nightclubs, but is now proud to offer a top-notch fitness club.

Fitness Club Merritt Island is a full-service club, featuring Life Fitness and Hammer Strength Circuit Equipment, Smith and Cable machines, treadmills, elliptical machines, bicycles, steppers, rowers, a StairMaster and the largest selection of free weights in the area.

Membership includes childcare, an outdoor pool, 24-hour access, a tennis court and classes, such as Yoga, Insanity and Zumba. The Club also offers the nationally recognized SilverSneakers program for older adults and those new to exercise.

In addition to the amenities included with membership, Fitness Club Merritt Island also offers, for an additional fee, certified personal trainers, a massage therapist and a variety of supplements and pre- and post-workout drinks.

With all of this, plus the acceptance of a variety of Prime Insurance and Senior's Insurance programs, there is something for everyone who wishes to achieve a fitness goal.

For more information about the Fitness Club and its programs, search for it on Facebook at Fitness Club MI or call Linda, or one of the friendly staff members, at (321) 455-2227.

Prudential Sterling Properties Top Producers

Barbara C. Wall and Nancy R. Taylor, broker/owners of Prudential Sterling Properties would like to congratulate their Top Producers for July: Top Listing Associate by both \$ & # Volume, Dee Dee Davis; Top Sales Associate by \$ Volume, Norma Penton; and Top Sales Associate by # Volume, Jeff Chancey! Congratulations for all your success!

Prudential Sterling, founded in 1982, services all of Brevard and Indian River counties; our offices are located in both Indian Harbour Beach and Vero Beach.

You can reach its award-winning agents at (321) 768-7600 for all of your Real Estate needs.

Cocoa Beach Chamber announces new and renewed members

The Cocoa Beach Chamber of Commerce would like to recognize its new and renewed Chamber members.

They are: Florida Healthcare Plans, Girls On the Run, Home Depot - Merritt Island, Law Office of Brett A. Hyde, Mary Kay Beauty Consultant April Walker, Plexus Yogi Mom, Wells Fargo - Cape Canaveral.

And, All Cities Expo Services Inc, Space Coast Party Rental, Al's Trophy Shop Inc., Andrews Handyman Services, Aquatic Health and Rehab, Blinds Of All Kinds, Bob Steele Chevrolet Inc., Brevard County Bridal Association, Cape Leisure Corporation, Cash to Go Inc., Coldwell Banker Residential Real Estate, Coldwell Banker Residential Real Estate - Diana Roca, Copytronics Information Systems Inc., Goodson Paving Inc., Izzy's Bistro, Rapid Prototyping Services LLC., Raymond James - Prent Sanger, Renewed Destiny Kingdom Ministries, Seal Tight Roofing Experts LLC., Sew Central LLC., Shelter Mortgage Company, Suntree Internal medicine, TSS Photography of Florida's Space Coast, Turner Insurance Agencies Inc., Viera Realty Inc. - Deb Tomczak and Zeno Office Solutions.

For more information or to join the Cocoa Beach Chamber, call (321) 459-2200 or visit [www.cocoaeachchamber.com](http://www.cocoaeachchamber.com).

#### Bright Ideas Program and Awards Competition

Bright House Networks presents Bright Ideas STEM from Today's Youth, a multi-state competition where high school students can show how STEM - that's science, technology, engineering and math - can bring their ideas to life!

Students are challenged to come up with a "Bright Idea" that takes on a problem that hasn't been solved before, or approaches a familiar problem in a fresh, imaginative new way.

Visit [brighthouse.com/brightideas](http://brighthouse.com/brightideas) for more information.

Brighthouse Networks is also hosting a Central Florida Business Regional Awards competition. This multi-county competition is open to all businesses, however Chamber businesses are strongly encouraged to enter.

The details can be found at this link:  
<http://www.orlando.org/clientuploads/2014rbas/faqsdocx.pdf>.

#### Events with the Chamber

The Cocoa Beach Regional Chamber of Commerce will be present at or be sponsoring the following events:

Friday, Sept. 5 at 5 p.m. - Ribbon Cutting for Jack Smink, located on S.R. 520 in Cocoa Village.

Monday, Sept. 8, 11:30 a.m. to 1 p.m. - The 4 R's of Networking: Learn the critical pathways to successful networking at the Cocoa Beach Regional Chamber of Commerce, Lunch will be provided.

There is no cost to attend, but reservations are requested.

Please R.S.V.P. to (321) 459-2200 or to [receptionist@cocoaeachchamber.com](mailto:receptionist@cocoaeachchamber.com).

Tuesday, Sept. 9 at 4 p.m. - Ribbon Cutting for Encore Events, located at International Palms Resort.

Friday, Sept. 12 from 8-9 a.m. - Sam's Club Morning Mingle: Located at Sam's Club at I-95 and S.R. 520. This is a free networking event. Invite someone to attend with you. Nonprofits, take advantage of your chance to have a free tabletop at the Sam's Club Morning Mingle.

R.S.V.P. to the Chamber at [receptionist@cocoaeachchamber.com](mailto:receptionist@cocoaeachchamber.com)) if you would like to set up a tabletop at the June Mingle, or even to reserve in advance for the rest of the year!

Friday, Sept. 12 at 5 p.m. - Ribbon Cutting for The Space Store, located in the **Café Margaux Courtyard, Cocoa Village.**

Thursday, Sept. 18 at 10 a.m. for O'Reilly Auto Parts, located in Cocoa on S.R. 520.

Thursday, Sept. 18 at 5 p.m. - Ribbon Cutting for J Grace at the Avenue Viera. Come out and celebrate its 1-year anniversary.

The Chamber is located at 400 Fortenberry Road, Merritt Island.

For information about joining the Chamber, call (321) 459-2200 or email



dmontano@cocoabeachchamber.com.

Top Producers congratulated,

Brevard County Aug. 15

Coldwell Banker Paradise Realtors ([www.FLColdwellBanker.com](http://www.FLColdwellBanker.com)) has announced its top producers for July for its Indialantic Office.

Top producers in closed sales:

Mike Belcher (305) 798-1564, [Michael.Belcher@ColdwellBanker.com](mailto:Michael.Belcher@ColdwellBanker.com)

Elaine Sandler (321) 720-7428, [Elaine.Sander@ColdwellBanker.com](mailto:Elaine.Sander@ColdwellBanker.com)

Lynda Rippolone (321) 591-5135, [Lynda.Rippolone@ColdwellBanker.com](mailto:Lynda.Rippolone@ColdwellBanker.com)

Elizabeth Partridge (321) 961-1440,  
[Elizabeth.Partridge@ColdwellBanker.com](mailto:Elizabeth.Partridge@ColdwellBanker.com)

Jerry Paxton (321) 394-6999, [Jerry.Paxton@ColdwellBanker.com](mailto:Jerry.Paxton@ColdwellBanker.com)

Linda Coleman (321) 543-6033, [Linda.Coleman@ColdwellBanker.com](mailto:Linda.Coleman@ColdwellBanker.com)

Lisa Goddard (321) 890-2432, [Lisa.Goddard@ColdwellBanker.com](mailto:Lisa.Goddard@ColdwellBanker.com)

Sarah Munkacsy (321) 890-2382, [Sarah.Munkacsy@ColdwellBanker.com](mailto:Sarah.Munkacsy@ColdwellBanker.com).

Top producers in Pending Sales are:

Paul Frommann (321) 591-0111, [Paul.Fromman1@ColdwellBanker.com](mailto:Paul.Fromman1@ColdwellBanker.com)

Beth Frommann (321) 271-9993, [Beth.Frommann@ColdwellBanker.com](mailto:Beth.Frommann@ColdwellBanker.com)

Richard Webb (321) 480-5514, [Richard.Webb@Coldwellbanker.com](mailto:Richard.Webb@Coldwellbanker.com)

Liz Dore (321) 536-0645, [Liz.Dore@ColdwellBanker.com](mailto:Liz.Dore@ColdwellBanker.com)

Elizabeth Partridge; Sarah Munkacsy

Lisa Goddard

Top producers in New Listings are:

Mike Jaffe (321) 258-3443, [Mike.Jaffe@ColdwellBanker.com](mailto:Mike.Jaffe@ColdwellBanker.com)

Bea Jaffe (321) 213-5885, [Bea.Jaffe@ColdwellBanker.com](mailto:Bea.Jaffe@ColdwellBanker.com)

Lisa Goddard

Paul and Beth Frommann.

Coldwell Banker Paradise Realtors have been family owned and operated for more than 60 years.

To reach the Indialantic Office directly, call (321) 951-3300 or go to 232 Fifth Ave., Indialantic.

To search hundreds of listings, visit [www.FLColdwellBanker.com](http://www.FLColdwellBanker.com)

Prudential Sterling Properties office award winner

Barbara C. Wall and Nancy R. Taylor, broker/owners of Prudential Sterling Properties are announcing the Prudential Corporate Award for outstanding performance during the second quarter of 2014.

Prudential Sterling Properties placed third for 'Top Offices with a minimum of 41 Sales Professionals and a maximum of 75 Sales Professionals in U.S. South for total GCI' and also placed third for "Top Offices with a minimum of 41 Sales Professionals and a maximum of 75 Sales Professionals in U.S. South for Residential Units'.

With outstanding agents, who service all of Brevard and Indian River counties, this important award signifies Prudential Sterling Properties as an important contributor to the high standing within the real estate community. This award incorporates offices in the Southeastern United States!

Congratulations, to all agents at Prudential Sterling Properties.

Prudential Sterling Properties is at 2000 Highway A1A, Indian Harbour Beach.

For more information, call (321) 308-3259 or (800) 709-7600, Ext. 303, or visit [www.prudentialsterling.com](http://www.prudentialsterling.com).

SeaDek Named 2014 Florida Companies to Watch winner

SeaDek has been selected as one of 50 leading second-stage companies chosen from more than 500 nominations statewide, as this year's Florida Companies to WatchSM winners.

The award was presented by GrowFL, in association with the Edward Lowe Foundation.

All 2014 winners will join an esteemed group of 150 Florida alumni honored over the past three years at 6 p.m. Thursday, Oct. 23 at the Hard Rock Live, CityWalk, in Orlando.

To be eligible for the award, applicants must employ between six and 99 full-time equivalent employees and have between \$750,000 and \$50 million in annual revenue or working capital in place.

Awardees are selected for demonstrating the intent and capacity to grow, based on employee or sales growth, exceptional entrepreneurial leadership, sustainable competitive advantage, outstanding corporate culture, inspired community giving and other notable strengths.

SeaDek manufactures a wide range of marine products for OEM boat builders, after-market customers and marine retailers.

SeaDek non-skid materials offer safe and comfortable alternatives to molded-in non-skid, paint-on textures and other marine traction products currently available.

Made in the USA from UV protected non- absorbent foam, SeaDek features an innovative, textured micro-dot surface for added non-slip characteristics or a unique brushed faux teak finish.

For more information about SeaDek and its wide range of products and capabilities, visit [www.seadek.com](http://www.seadek.com) or call (321) 632-4466.

Yoga studio under new management

Merritt Island Yoga Studio, located at 729 N. Courtenay Parkway, near Tuesday Morning, Merritt Island, is under new ownership and is open for business!

Terri K. Bowyer, owner/operator, is pleased to bring a variety of Yoga styles and pilates to Merritt Island.

All staff members are highly qualified, credentialed teachers, who are registered with Yoga Alliance. In addition to Yoga credentials, Ms. Bowyer is a certified personal trainer, certified group fitness Instructor, pilates instructor and SilverSneakers instructor.

Merritt Island Yoga Studio offers beginner and intermediate classes, meditation, and both mantra and mudra for those looking to explore beyond Asana.

Not just a yoga studio, it also offers pilates, belly dance, Yin and gentle Yoga.

For anyone who needs to find relief from PTSD, anxiety, depression or for caregivers who may suffer in silence, Ms. Bowyer is the originator of the "Yoga for Hope" program. This program brings the benefits of yoga to those who may be unable to get to the studio.

For more information, call (321) 652-1258 or pick up a class schedule on the website at [www.merrittislandyogastudio.com](http://www.merrittislandyogastudio.com).

Advanced Estate Planning Institute Program

Dale Crossley, J.D., financial planner and Evan Shear, CFP, certified financial planner in the 2395 N. Courtenay Parkway, Suite 201, Merritt Island, and

1515 International Parkway, Suite 2019, Lake Mary, offices of Raymond James Financial Services, Inc., member FINRA/SIPC, recently completed the Advanced Estate Planning Institute, according to Patrick Daxon, vice president of Raymond James' Wealth, Retirement & Portfolio Solutions group.

The Advanced Estate Planning Institute is a three-day program for financial advisors about developing strategies and recognizing opportunities within the estate planning, philanthropy and wealth management process and how to leverage this new knowledge to serve the needs of their clients.

Among the topics covered are the changing federal estate tax laws, strategies for high-net-worth families, long-term care alternatives, irrevocable trusts and charitable techniques.

The Raymond James Institute of Finance provides ongoing education and professional development for the firm's more than 6,000 financial advisors and their assistants. The institute's wide-ranging curriculum encompasses many technical disciplines in the financial services industry. It is designed to enable the financial advisor to recognize, quantify, illustrate and solve financial planning problems of clients and prospects and is a key to providing high quality advice and superior customer service.

For more information, call (321) 452-0061 or visit [www.crossleyshear.com](http://www.crossleyshear.com).

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