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News Feed Item

Liberty Technical Solutions Earns 2013 Continuum MVP Award

Leading Telecom Agent Grows Business More Than 400 Percent in First Three Quarters of 2013 by Transitioning "Break-Fix" Customers to Its Continuum-Enabled Managed Services Offering

BY MARKETWIRED .

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-- 10/29/13 -- Liberty Technical Solutions was honored with the 2013

Continuum Most Valuable Partner (MVP) Award during STAR CON 2013, Oct. 20-23, 2013 in San Diego, CA. The Marshfield, Mo.-based IT service provider earned the title for its exceptional conversion rate of its existing "break-fix" customers to Continuum's managed services platform. Continuum is the industry's only channel-exclusive provider of fully integrated managed services. Liberty is the fastest-growing partner within the Technology Assurance Group (TAG), an organization of unified communications companies that offers members an array of services. A TAG Elite sponsor, Continuum helps telecom VARs and agents accelerate revenue growth by offering outsourced managed IT services that complement their telephony offerings.

"We service a wide range of companies and organizations of all sizes, from municipal governments to sole proprietors. While each one has its specific needs, they all share the common desire to focus on business and not worry about IT," said Scott Jones, owner of Liberty Technical Solutions. "Continuum enables us to fulfill that need for our clients through its always-on managed services solutions. Our customers feel more secure than they did with the 'break-fix' model because they know their systems are constantly scrutinized and up to date."

Liberty supports its clients with an industry-leading managed services platform that features an intelligent remote monitoring and management (RMM) software solution and 24x7x365 network operations center (NOC). Liberty leverages the Continuum Service Desk, which offers personalized high-quality support to end users in need of Level 1-4 troubleshooting around the clock. For telecom VARs like Liberty, Continuum's extensive telecom industry knowledge and outsourced IT platform offer

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By Liz McMillan

yourfanat wrote: I am using another tool for Oracle developers - dbForge Studio for Oracle. This IDE has lots of usefull features, among them: oracle designer, code competition and formatter, query builder, debugger, profiler, export/import, reports and many others. The latest version supports Oracle 12C. More information here.

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the ideal solution to quickly capitalize on the convergence of voice and data.

"Liberty Technical Solutions has done an outstanding job growing its recurring revenue stream, which is how they earned the 2013 Continuum MVP," said Mark Connolly, vice president of sales at Continuum. "They take an aggressive approach to educating their customer base on the benefits of managed services and, as a result, were able to increase sales by more than 400 percent in the first three quarters of 2013. With its prompt customer service, proven efficiency and attentiveness to customer needs, Liberty is truly a model IT service provider."

About Continuum

Continuum is the technology industry's only channel-exclusive provider of fully integrated managed services solutions. The SaaS-based platform enables IT solutions providers to efficiently backup, monitor, troubleshoot and maintain desktops, servers and other endpoints for small-and-medium-sized businesses. The comprehensive offering is backed by an industry-leading network operations center (NOC) and Service Desk, completing a unified managed services experience. The company employs more than 700 professionals worldwide, supports over 3,300 partners and monitors half a million endpoints. For more information, please visit www.continuum.net, or follow us on LinkedIn and Twitter @FollowContinuum.

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For more information, contact:

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Is Your Business 100% Ready for the New Era of Cloud Computing and Big Data? The Only Enterprise IT Event in 2013 Covering the Entire Scope of both Cloud & Big Data

Come to Silicon Valley and get yourself up to date with the Big Data revolution! As advanced data storage, access and analytics technologies aimed at handling high-volume and/or fast moving data all move center stage, aided by the Cloud Computing boom, Cloud Expo is the single most effective event for you to learn how to use your own enterprise data - processed in the Cloud - most effectively to drive value for your business.

There is little doubt that Big Data solutions will have an increasing role in the Enterprise IT mainstream over time. Get a jump on that rapidly evolving trend at Big Data Expo, which we are introducing in November at Cloud Expo Silicon Valley.

Cloud Expo was announced on February 24, 2007, the day the term "cloud computing" was coined. That same year, the first Cloud Expo took place in New York City with 450 delegates. Next November, Cloud Expo is returning to Silicon Valley with more than 10,000 delegates and over 600 sponsors and exhibitors.

"Cloud" has become synonymous with "computing" and "software" in two short years. Cloud Expo is the new PC Expo, Comdex, and InternetWorld of our decade. By 2012, more than 50,000 delegates per year will participate in Cloud Expo worldwide.

The cloud is certainly a compelling alternative to running all applications within a traditional corporate data center. But moving from theory into practice is where things get complicated, and this is where attending a top industry event like Cloud Expo comes in.

No one can take full advantage of cloud computing without first becoming familiar with the latest issues and trends, which is why the organizing principle of the 13th Cloud Expo on November 4-7, 2013 - is to ensure - through an intensive four-day schedule of keynotes, general and breakout sessions, and our bustling Expo Floor - that attending delegates leave the Santa Clara Convention Center with abundant resources, ideas and examples they can apply immediately to leveraging the Cloud, helping them to maximize performance, minimize cost and improve the scalability of their Enterprise IT endeavors.

Delegates will leave Cloud Expo with dramatically increased understanding the entire scope of the entire cloud computing spectrum from storage to security.

Whether you're an enterprise or small to medium business, you'll soon be benefiting from the Cloud. Join your peers in Santa Clara November 4-7, and maximize those benefits already in 2013. See you in Santa Clara!



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